

# **PACKAGES & RATES** 1/2



## ALL PACKAGES ARE PRICED PER PERSON IN USD AND INCLUDE:



Waterfront bungalow with choice of 1 or 2 beds



Air conditioning & ceiling fan



Open-air bathroom with hot shower



Shaded terrace plus sun loungers



3 meals per day freshly prepared



Coffee, tea & drinking water



Home-made cakes & snacks



Laundry service



Free wifi internet at our guest lounge



Round trip airport transfers by 50 minute car



# RESORT ONLY - BUILD YOUR OWN PACKAGE

This package is the best choice for guests who need accommodation only or guests who wish to book a custom number of dives or snorkeling trips by boat in advance. You can also pay as you go for boat diving or snorkeling trips once at the resort, subject to availability.

## **DIVING & SNORKELING**

☼ Guided Boat Dive	\$75
	\$82
	\$40
⇔ Guided Boat Snorkeling Trip	\$75
Marine Park Fee (per day)	\$15

NO. OF NIGHTS	PACKAGE PRICE
3 Nights	\$800
4 Nights	\$1,050
5 Nights	\$1,300
6 Nights	\$1,550
7 Nights	\$1,800
8 Nights	\$2,050
9 Nights	\$2,300
10 Nights	\$2,550
11 Nights	\$2,800
12 Nights	\$3,050
13 Nights	\$3,300

## PACKAGES & RATES 2/2





## **SNORKEL EXPLORER PACKAGE (1 BOAT TRIP PER DAY)**

This package includes a daily morning boat trip with flexible afternoons. Enjoy exploring the various sites of Alor on morning boat trips before returning to the resort for lunch. Guest then have the afternoon to relax, snorkel on the house reef or have the option to add an afternoon boat snorkeling trip.

#### THE SNORKEL EXPLORER PACKAGE INCLUDES

- Once daily fully guided boat snorkeling trip
- Unlimited unguided house reef snorkeling
- Marine Park Fees



Afternoon and night boat trips may be added at the resort for an additional charge.

NO. OF NIGHTS	PACKAGE PRICE
5 Nights	\$1,660
6 Nights	\$2,000
7 Nights	\$2,251
8 Nights	\$2,577
9 Nights	\$2,866
10 Nights	\$3,154
11 Nights	\$3,480
12 Nights	\$3,806
13 Nights	\$4,132
14 Nights	\$4,232
15 <sup>th</sup> + Night	\$305
20	



14th night free of charge



# BASIC DIVER PACKAGE (2 BOAT DIVES PER DAY)

This package includes morning boat diving with flexible afternoons. Enjoy 2 guided dives in the morning visiting 2 dive sites before returning to the resort for lunch. Guests then have the afternoon to relax or make additional dives from the house reef.

#### THE BASIC DIVER PACKAGE INCLUDES

- 2 morning boat dives each diving day (departure 08:00)
- Unlimited unguided house reef diving (07:00 20:00)
- Diving tanks, weights and marine park fees
- Complimentary 32% Nitrox for Nitrox certified divers



Unused morning boat dives cannot be changed for afternoon or night dives by boat.



Afternoon and night boat dives may be added at the resort for an additional charge.

STAY	DIVING	RATE
5 Nights	3 Days / 6 Dives	\$1,810
6 Nights	4 Days / 8 Dives	\$2,225
7 Nights	5 Days / 10 Dives	\$2,476
8 Nights	6 Days / 12 Dives	\$2,877
9 Nights	7 Days / 14 Dives	\$3,278
10 Nights	8 Days / 16 Dives	\$3,604
11 Nights	9 Days / 18 Dives	\$4,005
12 Nights	10 Days / 20 Dives	\$4,331
13 Nights	11 Days / 22 Dives	\$4,657
14 Nights	12 Days / 24 Dives	\$4,658
15 <sup>th</sup> + Night	& additional diving day	\$375



14th night/12th diving day free of charge

# **PACKAGES & RATES** 2/2





# **COMPLETE DIVER PACKAGE (3 BOAT DIVES PER DAY)**

This package is the best value and is ideal for divers who wish to have the flexibility and choice to participate in any or all of the scheduled boat dives offered at the resort.

## THE COMPLETE DIVER PACKAGE INCLUDES

- ⇒ 3 boat dives each diving day:
  - · 2 morning boat dives
  - · 1 afternoon boat dive or night boat dive
- Unlimited unguided house reef diving (07:00 20:00)
- Diving tanks, weights and marine park fees
- Complimentary 32% Nitrox for Nitrox certified divers

STAY	DIVING	RATE
5 Nights	3 Days / 9 Dives	\$2,035
6 Nights	4 Days / 12 Dives	\$2,450
7 Nights	5 Days / 15 Dives	\$2,851
8 Nights	6 Days / 18 Dives	\$3,327
9 Nights	7 Days / 21 Dives	\$3,728
10 Nights	8 Days / 24 Dives	\$4,129
11 Nights	9 Days / 27 Dives	\$4,605
12 Nights	10 Days / 30 Dives	\$4,930
13 Nights	11 Days / 33 Dives	\$5,407
14 Nights	12 Days / 36 Dives	\$5,408
15 <sup>th</sup> + Night &	& additional diving day	\$435



14<sup>th</sup> night/12<sup>th</sup> diving day free of charge



### RENTAL EQUIPMENT

### Full rental dive equipment per day

BCD, regulator, mask, fins, wetsuit & boots	\$27
BCD, regulator, mask, fins, wetsuit, boots & computer	\$35

### Single rental items per day

⇒ BCD	\$8	≫ Wetsuit 5mm	\$8
⇔ Regulator	\$7	> Wetsuit Boots 5mm	\$2
	\$2	Dive Computer	\$10
⇒ Fins (Open heel)	\$3	Torch (per dive)	\$8
Upgrade to large 15	L Nitro	x tank (per tank)	\$4

EARLY CHECK-IN

Early check-in includes extra meals for all guests, plus house reef dives for guests booked on Diver Packages, but does not include extra boat dives.

First guest	\$50
Per additional guest in same room	\$25

(%) Get a 20% discount for 7 days or more of equipment rental.



# **RESORT SCHEDULE**



07:00 **BREAKFAST** 

Our restaurant opens at 07:00 for breakfast.

08:00 MORNING DIVE TRIP

> Each morning we visit 2 sites usually further out with a coral reef focus. Sometimes we will do a combination of reef and macro sites. We can do macro/critter focus if requested, but

subject to resort schedule.

13:00 LUNCH

We serve lunch approximately 30 minutes after all dive boats returned from the morning

15:00 AFTERNOON DIVE TRIP

DINNER

For the afternoon trip we choose a site inside the bay for macro / critter focus.

17:30 **NIGHT DIVE TRIP** 

For the night dive we choose a site inside the bay for macro / critter focus.

Usually dinner starts at 19:00. In case we have a night dive dinner is served at 20:00.

07:00 **HOUSE REEF** 

19:00

Our fantastic house reef is open morning until evening. 20:00









# **BOOKING, PAYMENT & CANCELLATION**





## **MAKING A BOOKING**

Please direct booking enquiries via email to <u>reservations@alamialor.com</u>. To start the reservation process please provide us with the following information:

- Arrival & departe dates
- Full name of each guest
- Room assignment/room type requested (1 bed or 2 beds)
- Package type for each guest (Package A with details how your indivdual package should look like, Package B or Package C).



# **PAYMENT POLICY**

#### **DEPOSIT & FINAL PAYMENT**

- A deposit of 20% of package rate is required to secure all reservations and due within ten days of booking request.
- Final balance payment is due 60 days prior to arrival date. For groups of 6 or more full payment is due 90 days before the arrival date.

#### **PAYMENT METHODS**

- All resort package payments are to be directed to Alor Island Resorts in the USA and can be paid by:
  - Bank transfer
  - Wise App formerly known as Transferwise (for payments from non-USD accounts)
  - Zelle transfer within the USA
  - Personal or Bank check within the USA
- Extras booked or purchased at the resort can be paid on the last night of your stay with:
  - Cash USD, Indonesian Rupiah, EURO or GBP
  - Credit Card VISA or Mastercard only, no service fee



## **CANCELLATION POLICY**

#### INDIVIDUAL BOOKINGS

Below you find our policy for cancellations or changes of individual bookings depending on the number of days before your arrival date.

- More than 90 days: Bookings are refundable minus \$100 cancellation fee per person or fully transferable.
- 60 90 days: Bookings have a cancellation fee of 20%.At this time the deposit is no longer refundable.
- Less than 60 days: Bookings are non-refundable and non-transferable.

## **GROUP BOOKINGS (6 GUESTS OR MORE)**

Below you find our policy for cancellations or changes of group bookings (6 guests or more) depending on the number of days before your arrival date.

- More than 120 days: Bookings are refundable minus \$100 cancellation fee per person or fully transferable.
- 90 120 days: Bookings have a cancellation fee of 20%. At this time the deposit is no longer refundable.
- Less than 90 days: Bookings are non-refundable and non-transferable.



# **GROUPS & OCCUPANCY RATES**





## **GROUPS AT ALAMI ALOR**

Alami Alor is the perfect resort for small groups due to the personalized service provided and family style setting. We offer 2 types of charter options for groups which both come with added benefits.

### **FULL CHARTER (12-15 GUESTS)**

- Private use of the entire resort for your group in our seven waterfront bungalows. This means that we can cater the entire stay from arrival to departure to your group's schedule and personal diving and snorkeling interests.
- A minimum 11 paying guests is required to book the resort for private use. FOC policy is 10+1.
- Custom packages/itineraries are available for full charters, please contact us for details.
- We recommend maximum 12 divers, 15 snorkellers, or combination divers/snorkellers in a full charter as the 2 speedboats are suitable for 6 guest divers or 8 guest snorkelers plus guides each.

## HALF CHARTER (6-8 GUESTS)

- Use of up to 4 waterfront bungalows.
- Private use of one of our speedboats. 2 guides will be assigned to your group and will look after you throughout your entire stay. Site choices and dive schedule are made daily by your guides based on your group's personal interests.
- We recommend maximum 6 divers in a half charter as speedboats are suitable for 6 guest divers or 8 guest snorkelers plus guides.



# **OCCUPANCY RATES**

All Resort Packages are priced per person so that each guest can choose the package type that best suits their personal interests no matter if they visit the resort alone, with a buddy or in a group.

### **DOUBLE OCCUPANCY**

All seven waterfront bungalows are designed for double occupancy. Four of the waterfront bungalows have 1 king bed, and the other three have 1 king + 1 single bed so they can be used for twin share or triple occupancy if traveling with children.

#### SINGLE OCCUPANCY

Although designed for double occupancy, guest bungalows can also be booked as single occupancy. We can cater to up to 2 guests on single occupancy per day and this is given on a first-to-book, first-serve basis. If both single occupancy spaces are already filled in the resort during a given day, any additional guests wishing to book on single occupancy basis will be subject to a single supplement charge of USD \$150 per night.

### TRIPLE OCCUPANCY

The resort's waterfront rooms configured with 1 king + 1 single bed can be booked as triple occupancy, but only in the case that the third guest is a child sharing. The minimum age recommended at the resort is 12 years. For triple occupancy family rates, there is a USD \$100 per night reduction.

